

AdvantEdge Healthcare Solutions

Healthcare Provider BPO

Vendor Assessment
Report Abstract

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9 pages





Who Is This Vendor Assessment For?

NelsonHall's Healthcare Provider BPO Vendor Assessment for AdvantEdge Healthcare Solutions is a comprehensive assessment of AdvantEdge's BPO offerings for hospitals and physician groups designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of healthcare provider services and identifying vendor suitability for RFPs for revenue cycle management, practice management and other services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

AdvantEdge Healthcare Solutions is a provider of medical billing, practice management and medical coding services to specialty surgery centers, hospitals and physician practices in the U.S. It was founded in 1999, working with hospital-based radiology practices, delivering medical coding and billing. Today, it supports ~400 hospital-based practices and office-based physicians with outsourced billing and technology services.

AdvantEdge's services are similar in scope across the medical specialties it supports, though they are adapted to reflect the subject matter expertise and structural differences required by these medical specialties.

AdvantEdge goes to market with its healthcare provider BPO services by segmenting first by practice type, hospital-based practices and office-based physician groups, and then within each of these by the medical specialty of the practice.

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Scope of the Report

The report provides a comprehensive and objective analysis of AdvantEdge's healthcare provider BPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the geography of delivery locations.

Report Length

9 pages

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Healthcare Payer BPO Vendor Assessments Also Available for:

Accenture

ADP AdvancedMD

athenahealth

Dell Services

EXL Service

Genpact

IBM Global Services

MedAssets

Orion HealthCorp

Sutherland Global Services

WNS Services