

Orion HealthCorp, Inc. Healthcare Provider BPO

Vendor Assessment
Report Abstract

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9 pages





Who Is This Vendor Assessment For?

NelsonHall's Healthcare Provider BPO Vendor Assessment for Orion HealthCorp is a comprehensive assessment of Orion's BPO offerings for hospitals and physician groups designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of healthcare provider services and identifying vendor suitability for RFPs for revenue cycle management, practice management and other services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Orion HealthCorp is a provider of medical billing and practice management services to healthcare providers. One of its predecessor companies IPS (formally known as Pediatric Physician Alliance) was founded in 1996 to provide business services to medical practices, primarily pediatricians. Today, Orion HealthCorp has ~450 employees in the U.S.

Orion's outsourcing service offerings to healthcare service providers are segmented into two main service areas: medical billing and practice management. The services are similar in scope across the five divisions, though they are configured with regard to the unique structural and subject-matter expertise required for the delivery of specialty-based services.

Orion segments healthcare providers first by practice type, i.e. hospital-based and office-based, and then by medical specialty.

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships
5.	Target Markets
	5.1 Current Clients
	5.2 Market Focus
6.	Strategy
7.	Strengths and Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Scope of the Report

The report provides a comprehensive and objective analysis of Orion's healthcare provider BPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the geography of delivery locations.

Report Length

9 pages

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Healthcare Payer BPO Vendor Assessments Also Available for:

Accenture

ADP AdvancedMD

AdvantEdge

athenahealth

Dell Services

EXL Service

Genpact

IBM Global Services

MedAssets

Sutherland Global Services

WNS Services