



ManpowerGroup Solutions Recruitment Process Outsourcing

Vendor Assessment
Report Abstract

November 2013

By Elizabeth Rennie
HR Outsourcing Research Analyst
NelsonHall

19 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing Vendor Assessment for ManpowerGroup Solutions is a comprehensive assessment of ManpowerGroup Solution's Recruitment Process Outsourcing offering and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers

Key Findings & Highlights

ManpowerGroup Solutions provides RPO services across ~54 countries and in ~30 languages. Its local presence includes a presence in EMEA, North America, Latin America and Asia Pacific. ManpowerGroup Solutions has ~2,425 personnel globally, of whom:

- 20% of staff are working virtually
- 40% are in Service Management Centers
- 40% are based on client sites.

ManpowerGroup Solutions is in the process of building 14 Centers of Recruiting Excellence (CoRE) globally in 2013-2014.

It supports a wide range of industries and sectors in placing permanent, temporary and interim positions. In 2012 ManpowerGroup Solutions made ~160,000 placements, ~95% of which were for permanent full-time hires and 5% of which were for temporary hires.

ManpowerGroup Solutions targets the following sectors:

- Manufacturing
- Technology
- Business Services
- Financial services
- Consumer Products
- Energy
- Telco
- Airline
- Insurance
- Defense
- Automotive
- Construction
- Government

Scope of the Report

The report provides a comprehensive and objective analysis of ManpowerGroup Solutions's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments

- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships

5. Target Markets

6. Strategy

7. Strengths & Challenges
 - 7.1 Strengths

 - 7.2 Challenges

8. Outlook

Report Length

19 pages

Report Author

Elizabeth Rennie

elizabeth.rennie@nelson-hall.com

Recruitment Process Outsourcing Vendor Assessments also Available for:

Adecco / Pontoon RPO

Alexander Mann

AllegisTalent2

Aon Hewitt

Futurestep, a Korn/Ferry company

Hays

Hudson

Infosys

KellyOCG

Kenexa, an IBM company

PeopleScout

Pinstripe & Ochre House

Pontoon

Randstad Sourceright

The RightThing, an ADP company